**Mushtaqahmad**

**Male, Indian**

**E-Mail** [mushtaq0272@gmail.com](mailto:mushtaq0272@gmail.com)

**Contact No: -+918767838464**

**+917303721148**

**Professional Preface**

* A dynamic individual with highly motivated & positive attitude towards life.
* A proactive learner with a flair for adopting emerging trends & addressing industry requirements to achieve organisational objectives & profitability norms.
* Possess exceptional team spirit thereby helping in easy achievement of organisational& personal goals.
* An effective communicator with excellent relationship building & interpersonal skills.

**Occupational Contour**

**Designation SALES EXECUTIVE (PLANNING&STRATEGY BUISNESS DEVOLOPMENT )**

**Company : MILLINIUM HERBAL CARE LTD**

**Duration : Since MAY 2016 TO TILL DATE**

Highlights :

* Highlights :Arranging appointments with docter , pharmacist  and hospitals medical teams  which may include pre-arranged appointment or regular cold calling,
* Making presentations to docter  pharmacist in the retail sector, hospital docters
* Organizing conference for docter  and other medical staff
* Keeping detailed records of all contacts and reaching annual sales targets
* Planning work schedd monthly timetablesules and weekly an
* Regularly attending company meetings, technical data presentations and briefing
* Keeping up with the latest clinical data supplied by the company and interpreting, presenting and discussing this data with health   professionals
* Monitoring competitor activity and competitor's products
* Maintaining knowledge of new development in the national health service,  potential negative and positive impacts on the business and adapting strategy accordingly
* Developing strategies for increasing opportunities to meet and talk to contacts in the medical and healthcaresector
* Staying informed about the activities of health care services in a particular area
* **Covering area BANDRA TO VILLE PARLE**

**Previous Company**

**Designation: Territory field officer (Mumbai)**

**Company : RUSAN PHARMA PVT LTD**

**Duration : Since FEB 2015 to APRIL 2016**

**Highlights :**

* Facilitating ongoing relation with hospitals of Mumbai
* Increasing business accounts and improving customer relations by representing company on client assistance by personal visit.
* Recognizing the lifetime value of a customer & retaining existing customer are key to driven forces rather than just a short term focus on profit
* **Covering area SION TO BYCULLA**

**Designation: Territory field officer (Mumbai)**

**Company : CADILA PHARMA LTD**

**Duration : Since SEP 2012 to JAN 2015**

**Highlights :**

* Facilitating ongoing relation with hospitals of Mumbai
* Increasing business accounts and improving customer relations by representing company on client assistance by personal visit.
* Recognizing the lifetime value of a customer & retaining existing customer are key to driven forces rather than just a short term focus on profit.
* **Covering area SANTACRUZ TO PARLE**

**EXPERIENCE**

**I have total 4years 6 month with pharma company as medical representative**

**Professional Qualification**

**MBA(MARKETTING)**

**MBA(MARKETTING**) passed in 2010 with ist division from allahabd university

**M.A. (ECONOMICS)**

**M.A. (ECONOMICS)** passed in 2013 with second division from CSJMU University.

**B.A HONS**

**GRADUATION** passed with second division from aligarhmuslim university 2007

**INTERMEDIATE**

10+2 passed with second division in 2003 from U.P. Board

**Knowledge of Computer Application Packages**

* Proficient in Microsoft Word, Excel & Power Point.
* Internet

**Strength (Areas of expertise)**

* marketing
* market research / analysis
* customare relation
* High level of Sense of Responsibility
* Excellent verbal and written communication skills
* Confidence, hardworking & willingness to travel any location.

**Extra Curricular Activities**

* Participated in various **National Seminars** organized by college.
* Captain (Cricket & Volleyball).
* Member of **University Literary Club** AMU Aligarh.
* Volunteer of **National Service Scheme** (AMU Unit) Aligarh

**Personal Dossier**

1. Name : MUSHTAQ AHMAD

2. Date of Birth : 10-07-1986

3. Father’s Name : MR.MUKHTAR AHMAD

4. Gender : Male

5. Marital Status : married

6. Languages known : English, Hindi , Urdu and arabic.

7. Passport detail

|  |  |  |
| --- | --- | --- |
| HARD WORKER | MANAGEMENT | ACOUNT&RELATION |
| growth buisness | team managent |  |

**Current Address:valive naka jay nagar sweet home 101 nr Shalimar hotel**

**Vasai (e) thane .maharstra**

**Permanent Address: village jigni post mondthbindkidistfatehpur (up) india**

**Declaration**

I hereby declare that the above mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

I would be glad to provide any other information, you require. Thank you for your kind attention for walking through my resume.

Date: - 27 /3/ 2017 With Thanks & Regards

Place: -MUMBAI

MUSHTAQ AHMAD